



# **DCMC 1999 ACO/TCO CONFERENCE**

## **“ON THE HORIZON”**

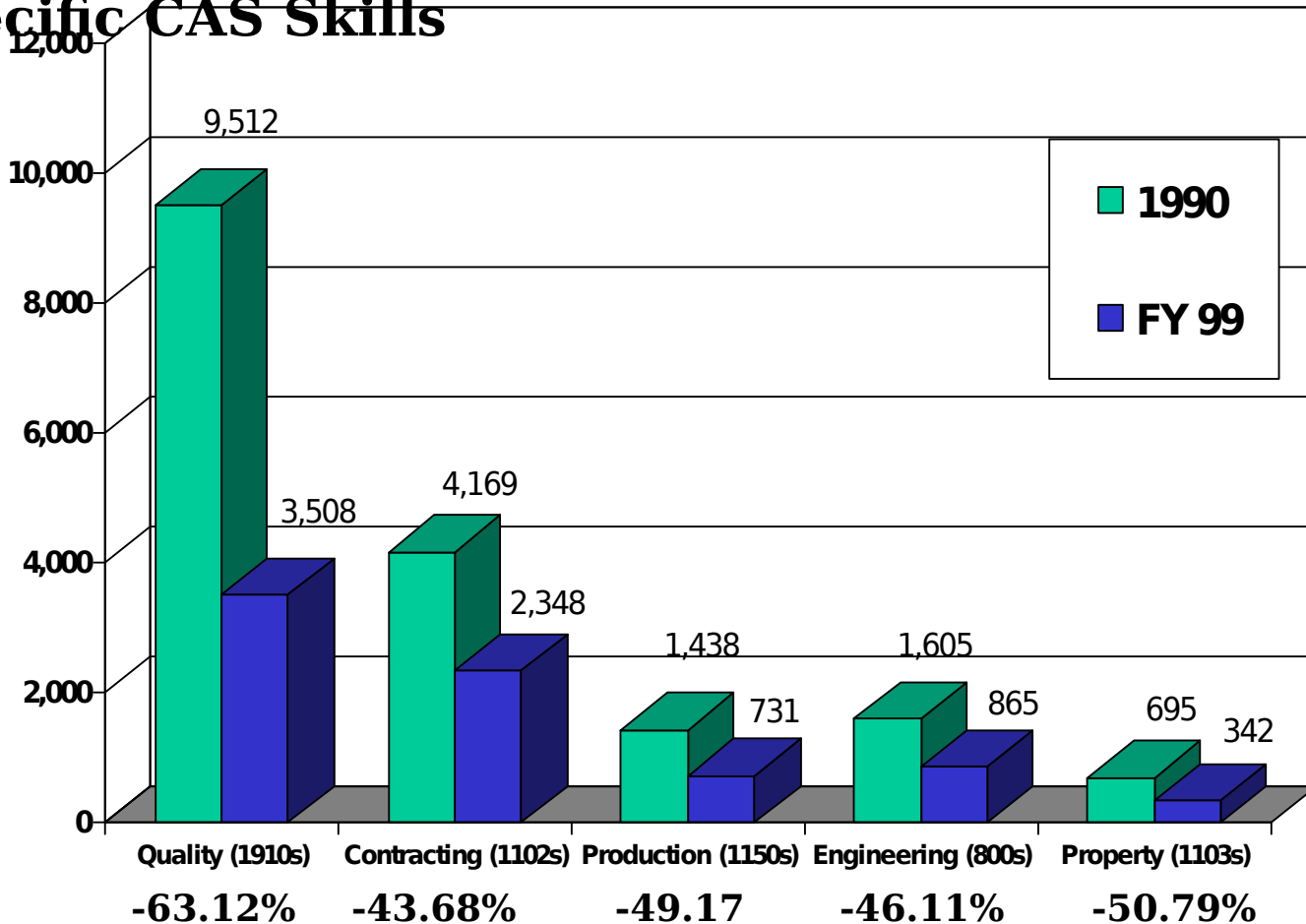
**Paul E. Farley, Director  
Contract Business  
Operations**

**August 31, 1999**



# The Reductions Will Continue (But Hopefully Slow Down)

## Reduction in the Number of Personnel Occupying Specific CAS Skills

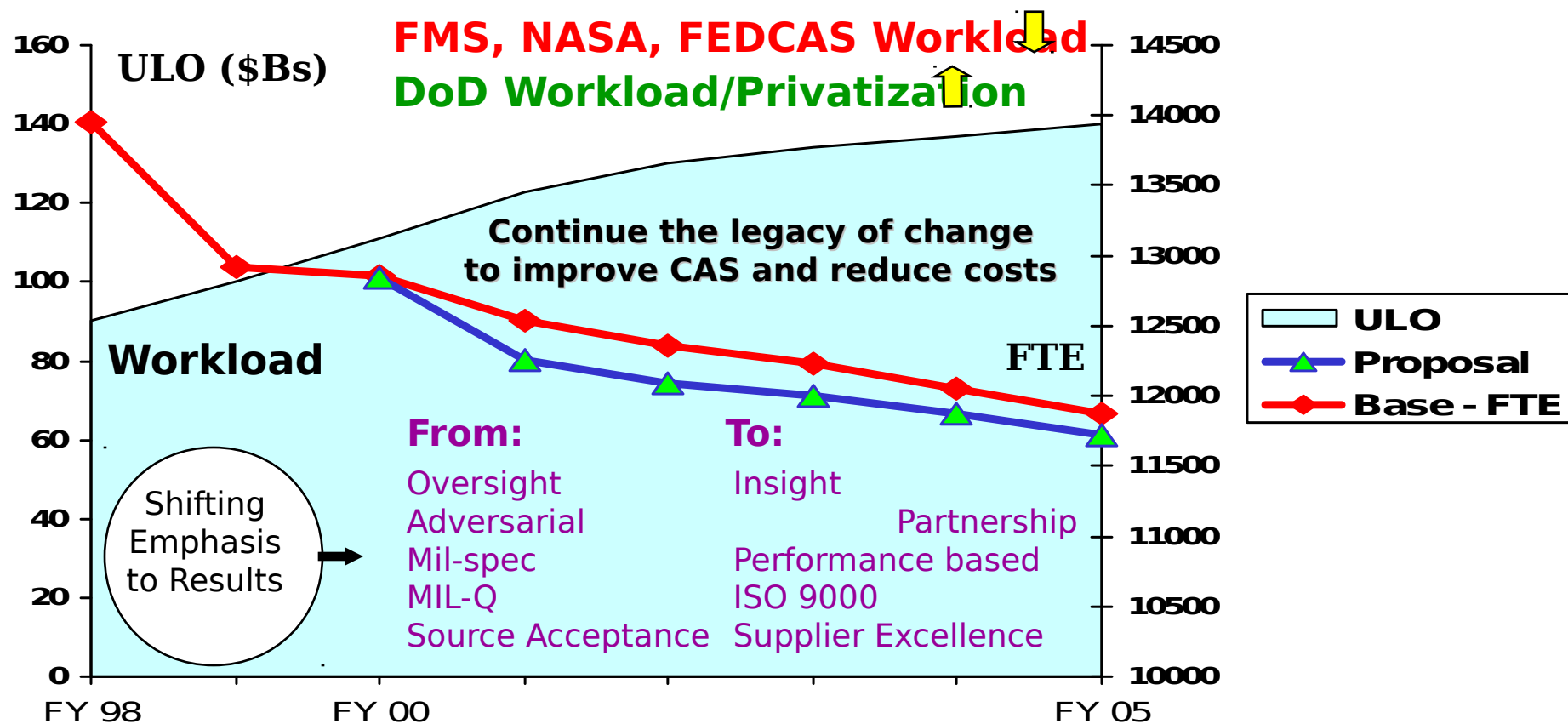


Data Source: PowerPlay, DCMC Workforce (DCMCPEOP.mdc)



# ... But Workload is Expected to Increase

	FY 99	FY 00	FY 01	FY 02	FY 03	FY 04	FY 05
FTEs	12,998	12,859	12,251	12,091	11,997	11,877	11,720





# Fewer People, More Work (Maybe), Less Paper, Less Oversight

## What We Have To Do To Meet The Challenge -

- **Streamline, Remove Non-value Added Tasks, Narrow Focus**
- **Improve Business Processes**
- **Automate (i.e., Systems That Work)**
- **Train The Workforce**



# What You Can Expect To See More Of -

- **Decreased Focus On Small \$ Contracts**
  - **e.g., No Assignment of Fast Pay or Destination Acceptance ODOs**
- **Improve/ Streamline Business Practices**
  - **Low \$ Terminations Processing**
  - **Various Initiatives with DFAS**
  - **IPTs with Navy**
  - **Stop Chasing Final Payment on Destination Acceptance Contracts (?)**
  - **More Use of IPT Pricing and Real Time Rates**



# What You Can Expect To See More Of - (Cont.)

- **Closeout, Closeout, Closeout**
  - **Close The Old Dogs**
  - **Work Upstream With Customers**
  - **Unilateral Closeout (?)**
- **Automate**
  - **Automated ODO Closeout**
  - **EDI Progress Payments**
  - **EDA Posting of Public Voucher Documents**
  - **ACO Mod Module**
  - **SPS**



# What You Can Expect To See More Of - (Cont.)

- **Improve Training and Tools**
  - **More How-To Tools - Guidebooks, SFAs, FASST**
  - **Fewer One Book Chapters**
  - **More Systems Training**



# What Else May Be On The Horizon

- **Impact of Price - Based Acquisition**
- **Increase in Contracts For Commercial Items**
- **More Other Transactions**
- **Privatization**
- **More Over and Above Work**





# Final Thoughts

**And don't  
be afraid  
to close  
contracts  
!**

- **Be Flexible**
- **Learn As Much As You Can**
- **Take Pride In What You Do**